



Valuable Business Succession Planning Session Returns!
"We found Terry Resnick's expertise and willingness to assist us with this important part of our future very valuable to us."
June 2019 session participant

Business Succession Planning Seminar

Thursday, November 14, 2019

Rutgers Food Innovation Center

450 E. Broad St., Bridgeton, NJ

6:00-8:00 PM



Presented by:

Terrance Resnick,

Partner

Resnick Associates

BONUS VALUE:

Participants may set up 1-hr. one-on-one sessions with Mr. Resnick the morning of Nov. 15 at no additional cost.

Areas of focus include:

- ◆ why some successful businesses ultimately fail
- ◆ the importance of coordinating succession plans with estate plans, addressing active vs. inactive children within a family business
- ◆ does it make sense to leave the business to all the children?
- ◆ liquidity issues & valuation methodologies that will satisfy the IRS while lowering the tax bill
- ◆ the proper type of buy-sell agreements that allow for maximum tax savings and most cost efficiency
- ◆ insurance funding mistakes that often result in millions of dollars in taxes paid that could have been legally avoided and solutions to avoid this scenario

\$50 - Chamber Members

\$100 - Non-Members

Includes up to 2 people from each registered company.

Info. / registration:

www.baccnj.com/education

The sessions will be led by Terrance K. Resnick of Resnick Associates, a nationally recognized business succession, estate planning, and life insurance advisory and implementation planning firm, with offices in Kansas City, MO and Harrisburg, PA. Mr. Resnick has spoken before and worked extensively with a large number of business and trade associations and their members throughout the United States.

In understandable language, business owners will learn about tools and strategies in the areas of business succession and wealth preservation and eventual transition of assets (with special focus on their business). Typically the more successful business owners become, they also become more vulnerable. This session will provide special techniques on how to combat these vulnerabilities.

The seminar wraps up by tying in many of the areas of the seminar discussion into a real life compelling family business case study that will strike a chord with all in the audience.

Please register no later than Nov. 7, 2019.

REGISTER & PAY: www.baccnj.com/education

856-455-1312 bacc@baccnj.com

Sponsors Welcomed

Main Event Sponsor

- ◆ \$500.00
- ◆ Company name on all promotional materials and Chamber website
- ◆ Recognition at the event including an opportunity to speak briefly at the session.
- ◆ Informational table at the event.
- ◆ Includes 2 seminar registrations.

Co-Sponsors

- ◆ \$250
- ◆ Recognition on Chamber website and at the event.
- ◆ Informational table at the event.
- ◆ Includes 1 seminar registration.

Register & Pay Online

or contact the Chamber.